

PCL CORPORATE OVERVIEW



PASSION DRIVES EXCELLENCE

PCL is a 100% employee-owned international construction company providing construction services within the commercial buildings, civil, and industrial markets on projects of all sizes and complexities.

At PCL, building is our passion, one that we live and breathe every day. We are driven to go beyond the expected, develop innovative solutions, and work to help our clients succeed. We are committed to the success of each project we undertake, whether it is valued at \$10,000 or over \$1 billion.

SERVICES

Our experience with diverse and traditional delivery methods allows us to tailor our approach to meet the unique characteristics and needs of individual projects. This customized approach ensures we are focusing on the delivery method that will meet the needs of our client or best enhance the project's workflow.

METHODS INCLUDE:

- General Contracting
- Construction Management
- Design-Bid-Build
- Design-Build
- Preconstruction
- Engineer Procure Construct (EPC)
- Public Private Partnership (P3)
- Integrated Lean Project Delivery
- Program Management

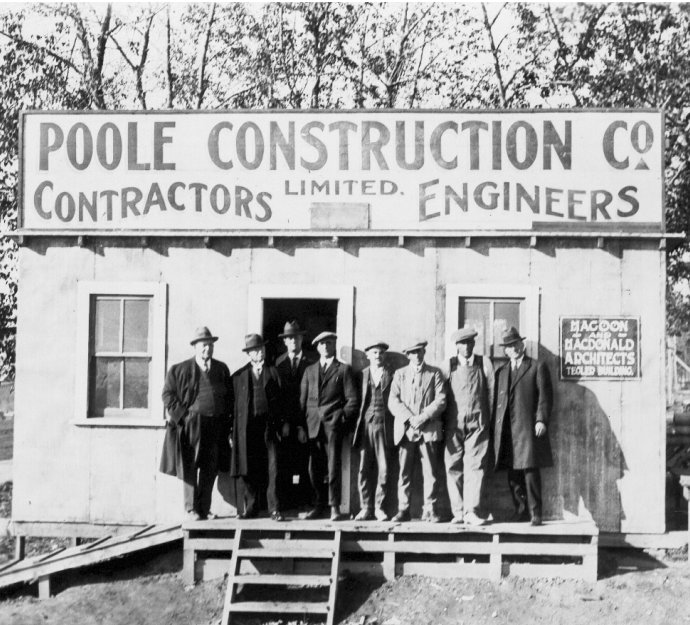


THE POWER OF HISTORY

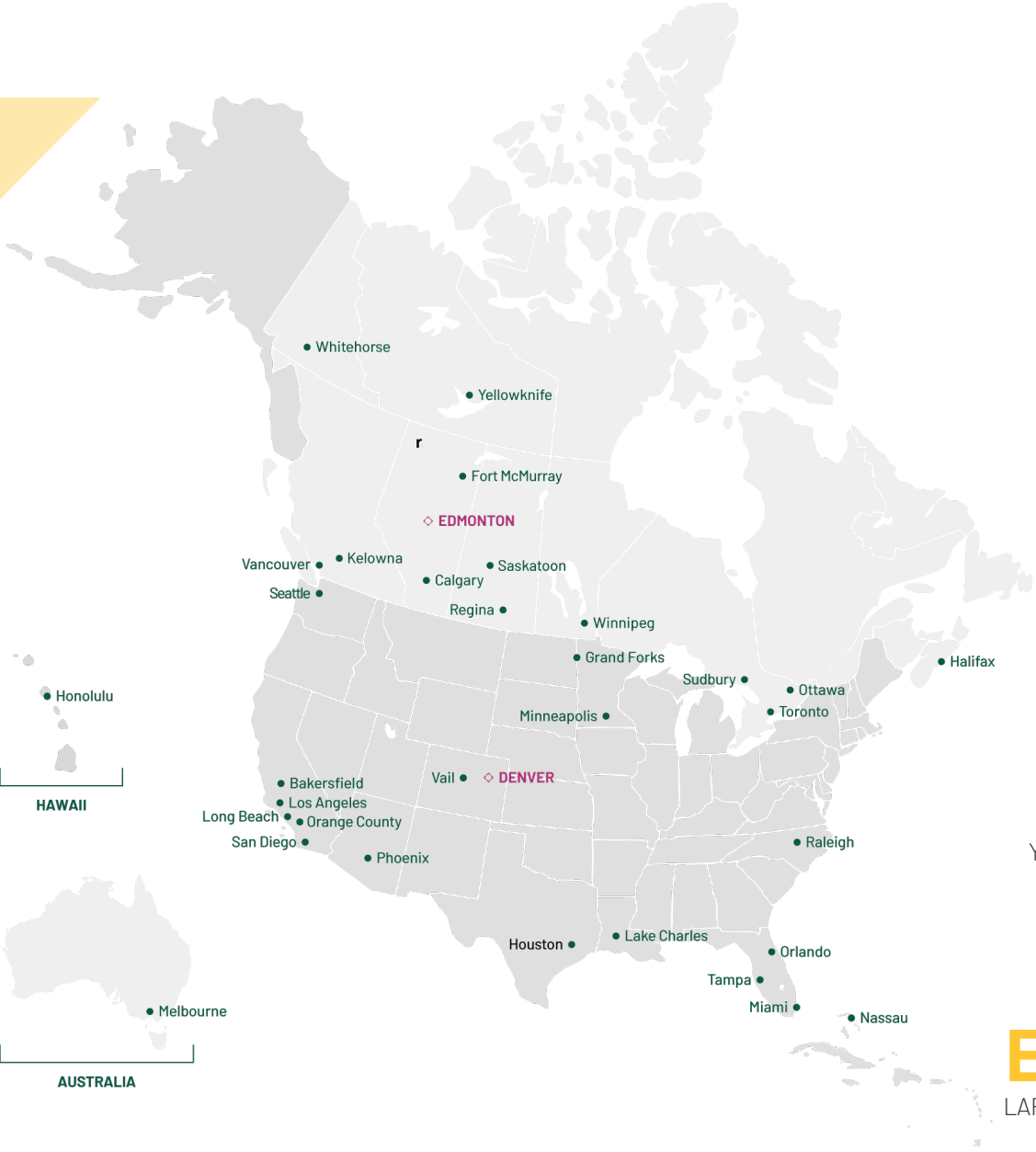
PCL was founded in 1906 by a young carpenter, Ernest Poole. Upon handing over the reins years later to his sons, Mr. Poole penned a set of principles for a successful business. These principles are the foundation upon which more than 100 years of work has taken place. A few of these, known as ‘Poole’s Rules’ are listed below:

POOLE’S RULES

- Keep your word as good as your bond.
- Be fair in all dealings with owners, architects, engineers, and subcontractors.
- Employ the highest-grade people obtainable.
- Encourage integrity, loyalty, and efficiencies.



Today, PCL works across North America, Australia, and the Caribbean with 31 strategically located full-service locations that provide the flexibility to work nearly anywhere.



114
YEAR-OLD COMPANY

100%
EMPLOYEE-OWNED

ENR #9
LARGEST CONTRACTOR

31
FULL-SERVICE LOCATIONS

STRENGTH IN DIVERSITY

PCL’s expertise spans the commercial buildings, civil, and industrial markets. This diversity brings added value, because our project teams think outside of conventional “project type” standards to provide options that help our clients make more informed decisions.

While diverse in product type, we maintain a single resource database of present and historical project information that allows us to accurately budget, plan, and schedule each project while accounting for individual unique attributes. Our passion for building drives us to develop solutions by challenging what is normal for a particular project type and evaluating whether another option would be more beneficial.



DISTRIBUTION OF WORK >

CIVIL

Covering both bridge and water infrastructure, our teams possess the high level of technical expertise and ingenuity necessary to undertake any civil project.



BUILDINGS

Covering a diverse range of commercial market sectors, our teams bring to each job an expansive knowledge of building and a focus on delivering solutions that allow our clients to maximize their facility's usage while controlling costs.



INDUSTRIAL

As a direct hire, full service heavy industrial contractor, PCL builds complex, schedule-driven projects in the power, oil and gas, petrochemical, mining, and industrial gases markets throughout the US.



INNOVATIVE THINKING DEVELOPS ADVANCED SOLUTIONS

Challenging the process is one way PCL continues to inspire innovative thinking. As members of an employee-owned company, each person is encouraged to think beyond standard processes to develop solutions that propel our industry forward and deliver exceptional service to our clients.

We work with our clients and partners to understand their project vision and business goals, to overcome challenges as engaged solution providers, and to earn their lasting trust and respect. Seeking to build mutually rewarding, long-term relationships with our clients, consultants, subcontractors, and partners, we push ourselves to deliver unsurpassed value and excellence every time.



SOLUTION PROVIDERS

PCL is a customer-focused company driven to understand the visions and goals of our clients and bring forward solutions to exceed expectations and deliver an outstanding experience.



SAFETY

PCL's commitment to safety is demonstrated through incident rates that are six times better than the industry average. We are dedicated to sending every person on our sites home safe each night. PCL's excellence in safety translates into cost savings for our clients through lower insurance premiums.



LIFECYCLE ANALYSIS

PCL's life cycle analysis provides guidance and resources to determine the most cost-effective solutions that support and maintain the Client's asset. This analysis considers the impacts of materials, products, and systems on the design in order to optimize the functional use and output of a facility.



QUALITY

"Build it Right, Build it Once" is a philosophy adopted by all PCL employees to ensure an unparalleled client experience. By understanding our client's expectations and translating that information into detailed work plans, we are able to control the quality of a project.



INNOVATIVE EFFICIENCIES

By integrating lean design and construction techniques, challenging conventional methods, continually seeking improvement, and acting as solution providers, PCL goes beyond the traditional delivery methods to deliver excellence. Our ability to innovate is what differentiates us from our competition.



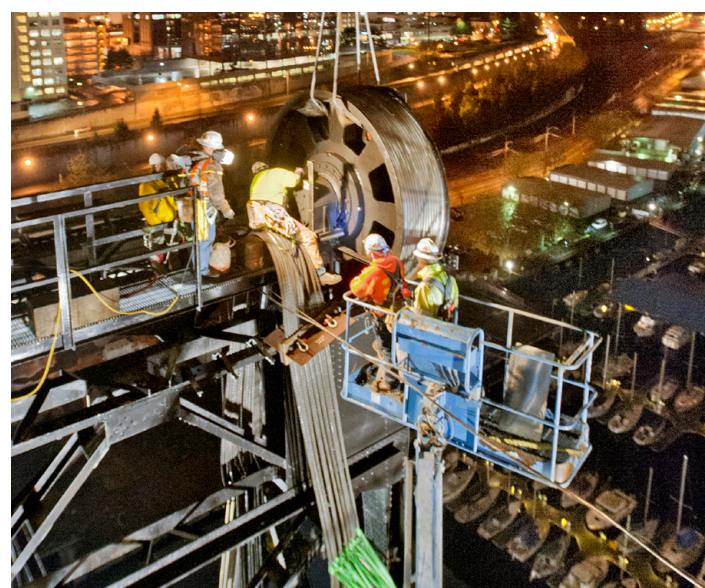
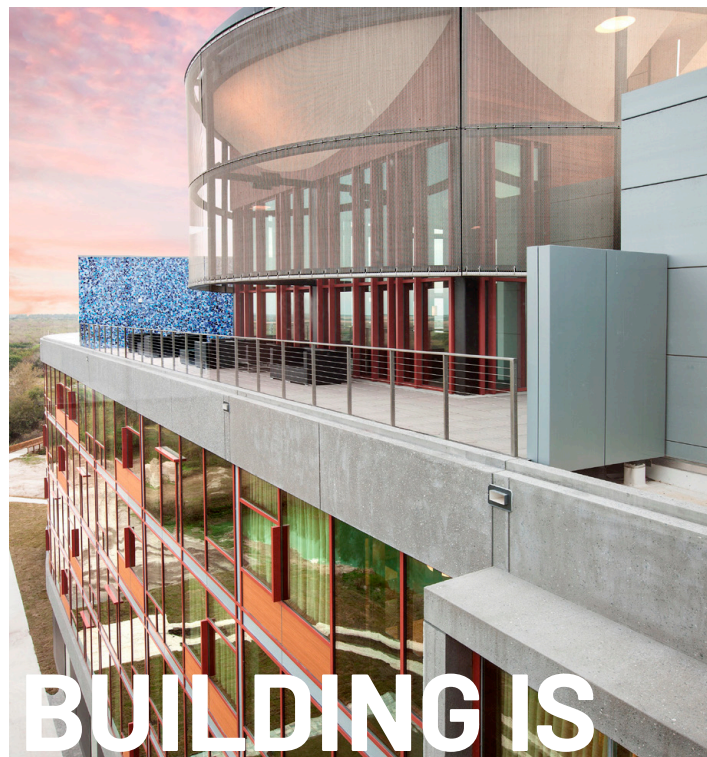
VIRTUAL DESIGN AND CONSTRUCTION

Leveraging the latest technology, we are able to drive efficiency into money-generating spaces for our clients. We utilize modeling as a platform to support proforma validation, scope maximization, design management, constructability reviews, planning and scheduling, virtual mock-ups, and cost control.



SUSTAINABILITY

With an approach centered on bringing best-in-class resources to the building of economical and environmentally sustainable structures, our commitment to sustainability goes beyond construction to encompass a holistic approach that includes not only projects, but our partners, people, practices, and places as well.



BUILDING IS OUR PASSION

**PCL ASPIRES TO BE THE MOST
RESPECTED BUILDER RENOWNED FOR:**

EXCELLENCE
LEADERSHIP
UNSURPASSED VALUE

watch us build at PCL.com
stay connected on social media



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